



Structured Reinsurance Management
Strategies (Pty) Ltd

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Company summary

28th September 2004

Services offered

We offer services in the following areas:

1. Technical consulting for business and product development (typically to insurers and reinsurers).
2. Training, especially through development, delivery and assessment of technical insurance and related training. This includes training and assessment for Financial Services Charter Learnerships and FAIS compliance. Training services are offered in partnership with Andy Reinecke & associates.
3. Employee benefits risk consulting – technical support and advice concerning the placement of group life and disability risks (in partnership with Ten50Six).

Projects

The company has been involved in the following projects:

1. Product development – development of product lines for insurers and reinsurers.
2. Business development – development of business plans and reports covering proposed new insurance companies, proposed entry to new territories and proposed new distribution methods.
3. Technical assistance – development of models for pricing or reserving, review of policy wording, reviews of experience and reviews of reinsurance arrangements.
4. Training – development and delivery of training and assessment for technical staff (group risk quotations) as well as more general projects (in association with Andy Reinecke & associates). The general projects include the Insprep project (entry level training for delegates from designated groups), Financial Services Charter learnerships and FAIS compliance.

Why use us?

Key advantages of using SRMS (Pty) Ltd, and our partner network, include:

1. Small focused company networked with key skills.
2. Commitment to quality.
3. Significant experience in chosen fields.
4. Full accreditation, where required.
5. Cost effective:
 - a. Resources are provided only as long as are required.
 - b. Resources are inexpensive for the level of expertise delivered.
 - c. Efficiencies of experience and prior work in the field shorten time to delivery.
6. Client receives a service that is independent of other role-players in the business.

Company background

1. The company was started in mid-2001.
2. The company currently employs 3 staff (Richard Montgomery, Director plus 2 administrative/support staff).
3. We obtain economies of scale and critical mass by working in partnership with other companies within our network, notably:
 - a. Andy Reinecke and associates on training matters and
 - b. ARCH Actuarial Consulting on technical matters

We establish other partnerships from time to time according to the requirements of our clients and ourselves.

About the director

Richard Montgomery has worked in the insurance industry for 25 years. His experience includes product development, pensions work, group risk management, reinsurance and consulting. He has a B.Sc in Actuarial Science. He also holds Certificates in Finance and Investment and in Actuarial Techniques from the Institute of Actuaries. Finally he is an accredited assessor and moderator with INSQA (the Insurance Qualifications Authority).